



COMPANY PROFILE

2019

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www.tranter-it.com

Enhancing Business



*When customers choose **Tranter IT**, they are choosing an industry leader who combines **innovative technology** and **passionate determination** to achieve **excellence** in **performance and efficiency***

Lare Ayoola
CEO, Tranter IT



Enhancing Business



History of Enhancing Businesses

Widely reputed as one of the longest thriving IT companies in Nigeria, the Tranter Brand was established in 1990.

Our story is written by hundreds of people who have contributed to the growth of our company for more than two decades.

Today, our Combined Management Experience of over 120 years empowers us to innovate at every level and to ensure that we continue to enhance businesses

Tranter IT Infrastructure Services Limited was founded in 2004 and has grown to have a staff strength of over 300 wonderful people of whom over 250 are IT Engineers.

We currently serve 74% of the commercial banks in Nigeria and top companies across the manufacturing, insurance, government, oil and gas and logistics industries. To our clients and partners we are a technology partner performing IT Infrastructure Management and Optimization, Business Automation, Outsourced Technology Management and Support Services.

Tranter IT partners with top OEMs around the world. In 2013, Tranter IT became ManageEngine's sole distributor in Nigeria. As a company driven by innovation, we consistently source and develop solutions to help small, medium and large-sized organizations utilize IT to achieve their business goals.

Tranter IT conducts seminars through the year in different parts of Nigeria for Businesses to learn about automation in IT. Check out our website for all upcoming events on tranter-it.com/events.



Our Vision

"To be the premier, world class total IT solution organization"



Our Mission

"To ensure customers and stakeholders derive maximum return on investment by providing prompt IT solutions of the highest quality..."

250+

Highly Trained IT Engineers providing professional IT Support Services

36 STATES

Tranter IT is servicing companies in 36 states of Nigeria and FCT

24+

A clientele of over 24 blue chip companies

74%

Impressive customer base comprising of 74% of commercial banks in Nigeria



Combined Management Experience of **over 120 years**



Lare Ayoola
CEO/Chairman

Melanie Ayoola
Executive Director, Sales

Adewale Saka
Chief Operating Officer

Magdalene Ugho
Sales Manager

Olalekan Ahmed
Support Manager

Bamise Adeleke
Senior Finance Manager

Adedayo Odubanjo
Head, Human Resources

Olaitan Olumo
Lead, Technology Team



Enhancing Businesses for 15 Years

Tranter IT develops innovative IT solutions having a real impact on the reality around us. We use our cross-sector expertise and experience to meet the ever-growing expectations of our customers. Thanks to this, we are successfully improving the performance of companies and organizations all over Nigeria and West Africa.

- Banking and Finance
- Insurance
- Government
- Telecoms

- Manufacturing
- Logistics
- Aviation
- Oil and Gas



Solutions for Enhancing Businesses



Helping organizations optimize IT Infrastructure Investments

In an organization, Downtime in the IT infrastructure can lead to a huge loss in productivity and in turn affect the revenue. Global companies can lose precious time and money due to inefficient management of the IT infrastructure.

In a digital environment, so many factors are already outside of your control, so the more control you can create, the better off your company will be.

Tranter IT offer a wide range of solutions for the administration and management of operational elements to effectively, efficiently, and proactively utilize technology, information, and data. These elements include the computers, servers, networking, data, storage, physical and virtual facilities as well as software, processes, and cloud-based services that make up the IT infrastructure.

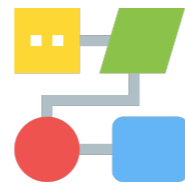
Business is fast-paced and IT services must be delivered more quickly. Agility and stability do not seem to go hand in hand, but in order to remain dynamic and move quickly, Tranter IT is one of the most valued and experienced IT service provider in Nigeria, partnering with us guarantees a stable backend infrastructure in 2019 and beyond.



ACTIVE DIRECTORY MANAGEMENT



NETWORK AND SERVER MANAGEMENT



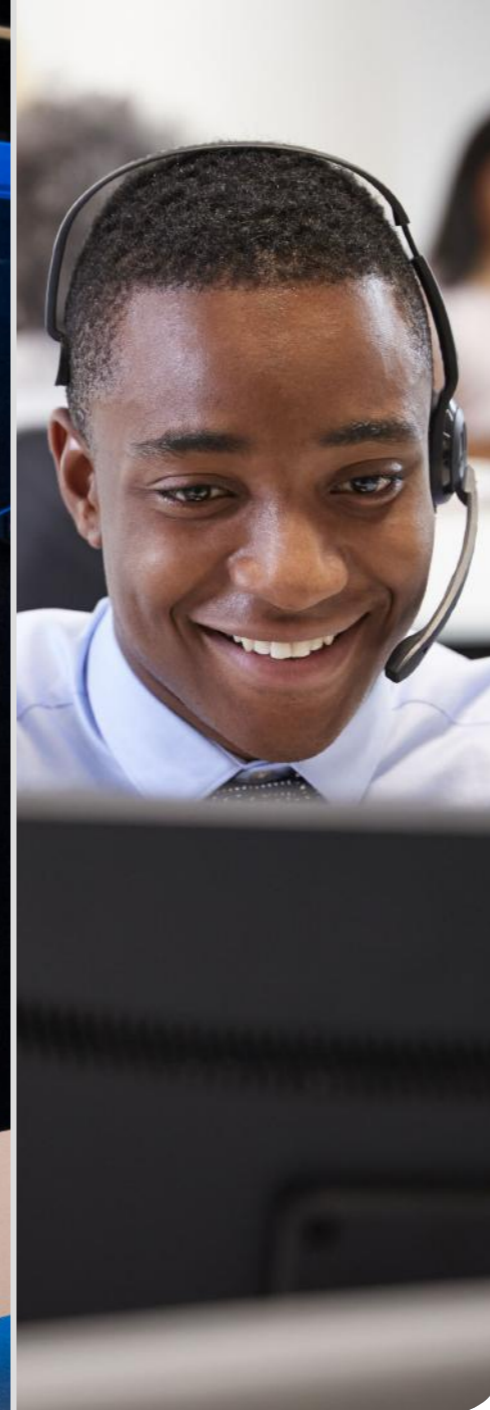
IT ANALYTICS



APPLICATION MANAGEMENT



IT SECURITY MANAGEMENT



Master your Strengths, Outsource for greater control

Having Tranter IT as your IT support service vendor is like having an internal IT department without the expense. We are honest, reliable, responsive and make recommendations that are easy to implement in any organization. Our creativity goes as far as using up-to-date technologies to help any organization maximize its efficiency while feeling secure about the protection of its data.

Our team of trained engineers is vastly experienced across multiple industries in Nigeria. We support companies in Finance, Manufacturing, Insurance, Oil & Gas and all other industries in Nigeria



HELPDESK SUPPORT



POS & ATM SUPPORT



E-CHANNELS SUPPORT



REGIONAL SUPPORT



APPLICATIONS SUPPORT



IT Automation

Automation is key to IT optimization and digital transformation. Modern, dynamic IT environments need to be able to scale faster than ever and IT automation is vital to making that happen.

IT Automation is key to achieving business objectives, but today's enterprises run on infrastructure too complex for yesterday's job schedulers.

It's time to move on to a comprehensive, scalable, IT automation solution.

Tranter IT have over the years been servicing business organizations for complete and easy solutions for IT automation with preference for

- Increasing productivity and efficiency
- Reducing the cost per hour to conduct business
- Cultivating a more productive, satisfied staff
- Avoiding audit and SLA penalties
- Optimizing the use of existing technology

You've got no option than partnering with our innovation-driven team to scale up your business with IT Automation.



Business Automation and Enterprise Resource Planning

Every business has its own objectives, processes and requirements. Above all, today's businesses need technologies with complete functions which can bridge the gap between business processes and people. To run a large organization with multiple departments and teams successfully, an ERP system gives a helping hand by synchronizing all information and communication within the organization. Over the past 5 years, businesses running on ERP has experienced:

- Business Process Automation
- Less Errors, More Efficiency
- Better Communication, Higher Productivity
- Better Information Management
- Better Performance Measurement
- Reduced labor cost

The Tranter IT portfolio of the ERP solutions supports all processes for micro, small and mid-sized companies and the largest enterprises.



HELP DESK MANAGEMENT



DESKTOP MANAGEMENT



MOBILE DEVICE MANAGEMENT



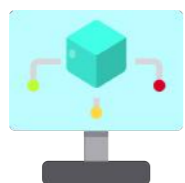
CUSTOMER RELATIONSHIP MANAGEMENT



HUMAN RESOURCES SOLUTION



ONLINE ACCOUNTING SOFTWARE



ASSET MANAGEMENT



REMOTE SUPPORT SOFTWARE



SECURE EMAIL HOSTING



APPLICANT TRACKING & HIRING SOFTWARE



Never Lose your Data (Backup & Disaster Recovery)

Data loss or disaster can bring down the entire business operation but if there is a proper valid backup and disaster recovery plan you are safe and in no time can bring up the services

Our solutions are built in such a way to help you achieve better recovery point objective (RPO) and Recovery Time Objective (RTO) and make sure that your services and resources conform to high availability, redundancy and load balancing architecture. We have partnered and positioned ourselves with leading backup OEM's that provide disaster recovery, and secure data access to consumers, small-medium businesses, and enterprises.

Our products provide easy, complete, and safe solutions for data in the local, remote, cloud, and mobile devices and support most storages like NAS, Shared Drive, Local drive, Cloud Storage (Azure, AWS, or your private express route cloud). Just as businesses are established to make profits, safeguarding its information is key.

Having an efficient backup and Disaster Recovery system in place will lead to:

- High Reliability
- Cost Efficiency
- Reduced Workload
- Greater Security



**PHYSICAL SERVER
BACKUP SOFTWARE**



**VIRTUAL SERVER
BACKUP SOFTWARE**



**APPLICATIONS SERVER
BACKUP SOFTWARE**



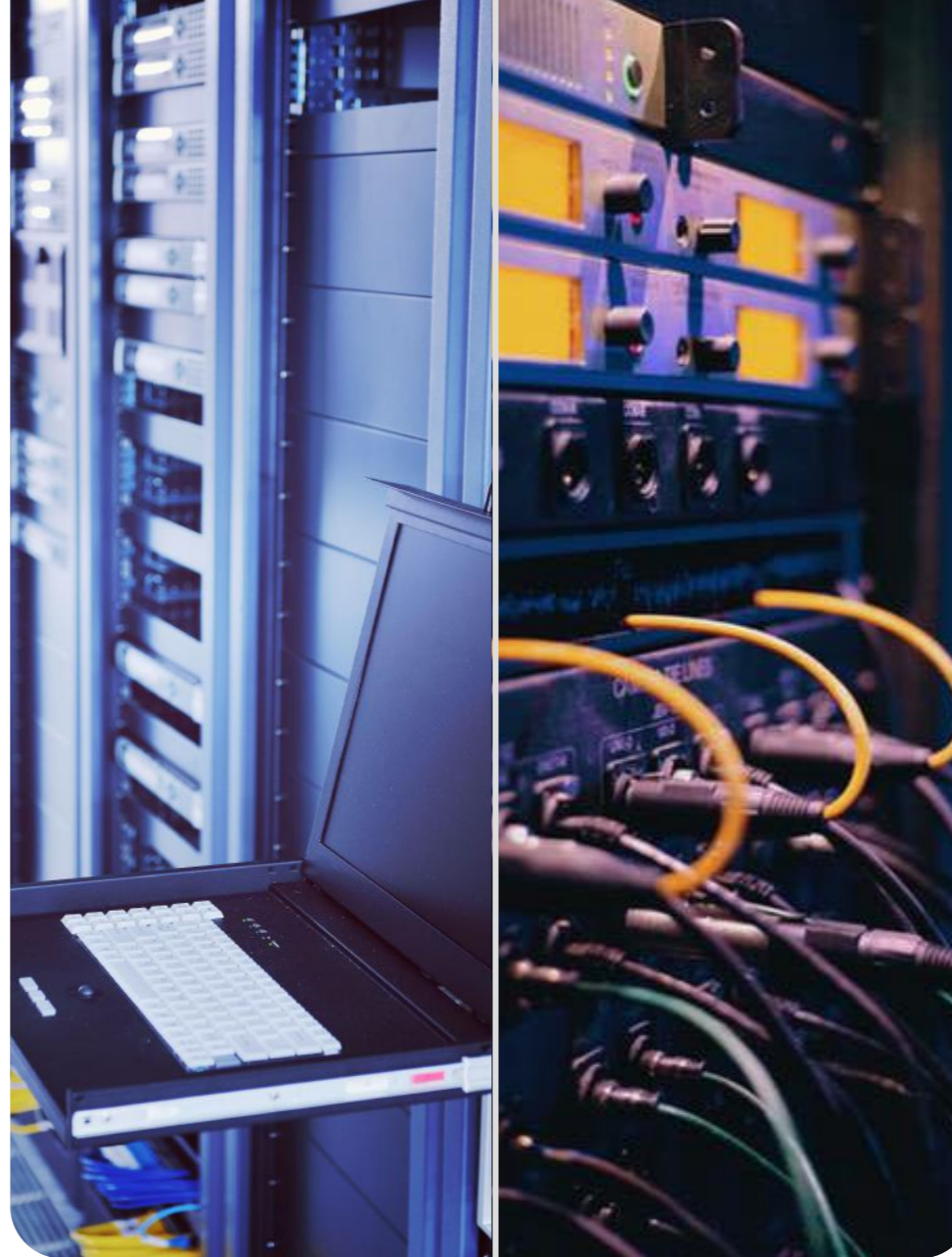
**CLOUD SERVER
BACKUP SOFTWARE**



**SECURE FILE
SHARING**



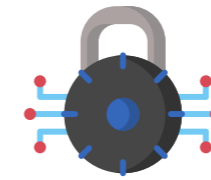
**STORAGE
MANAGEMENT**



Safeguard your IT Investments

IT investment is crucial for every business and as such, we can't afford to let them be threatened with cyber attacks. Cyber incidences are on the increase, and the threat landscape is constantly changing. We help our clients implement and integrate world-class Information security solutions and services that protect and gives them a competitive advantage of invulnerability.

Our solutions bridge the gaps between the external and internal infrastructures used in running your core business, they are the eagle eyes that make sure that your data, networks, applications are locked down and safe from malicious threats in the globe. Through a critical review of client systems, our teams of Information security experts identify where systems are most vulnerable to cyber threats and attacks. We also help to eliminate the pain of achieving and maintaining compliance.



**AUTOMATE OPERATIONS
TO SAVE TIME AND
REDUCE COMPLEXITY**



**PREVENT BREACHES
AUTOMATICALLY TO
KEEP THE BUSINESS MOVING**



**WE STOP ATTACKS IN THEIR
TRACKS SO YOUR BUSINESS
WON'T MISS A BEAT**



Collaboration Systems (VOIP)

People work together in different ways and as you scale up in your business operations and processes, your staff strength and productivity will definitely increase. Staff, whether on-site, remote sites/branches or remote workers need to share and collaborate on different ideas, projects and attend meetings from anywhere through multiple platforms just to improve productivity and ROI on Organization goals.

Our Unified communication and collaboration (UCC) solutions are capable to meet your business needs regardless of your Organization size and structure at a very affordable cost. They bring real-time communication from your mobile system and conferencing solutions together with presence, messaging and chat, and integrate with everyday business applications using APIs. Our UCC solutions are available as on-premises software, partner-hosted solutions, or as a service (UCaaS) from cloud providers.



**WEB MEETINGS AND
CONFERENCE SCHEDULES**



**FILE AND
SCREEN SHARING**



**INSTANT
MESSAGING**



**INTEGRATION WITH
MAJOR CRM SOLUTIONS**



**VIDEO AND AUDIO
TELECONFERENCING**



**PROJECT
MANAGEMENT**



Internet of Things (IoT)

Are you worried about the mundane manual approach of making most of your daily/operational resources intelligent in order to allow you to make an informed decision concerning your business growth and productivity? We are here with the smart network that gives you the availability and capacity to make every system, people, devices, businesses and homes intelligent for business intelligence and artificial intelligence.

IoT Africa Networks Limited is a subsidiary of Tranter IT Infrastructure Services Limited and IoT Africa is a Sigfox partner and the Sigfox operator for Nigeria. The Sigfox Low Power Wide Area Network (LPWAN) will be deployed in 2020. This will provide a national network to facilitate the introduction and growth of IoT across all of Nigeria.

Nigeria is excited about the numerous and substantial possibilities that the Sigfox network LPWAN infrastructure will bring to Nigerian Industries and corporations as well as the residential housing sector.



Hardware/Software Supply Services

We are technology partners with world class OEMs and leading firms in IT, and together we provide and supply hardware and software to our clients and also assist in supporting them.

From products sourcing to product specialization, Products Purchasing & Supply Services is constantly upgrading and acquiring new skills to ensure we can serve our customers better





Partnerships multiplies **Business Successes**

Over the years, we have developed many strong relationships to ensure that we are able to provide our clients with the industry's best IT solutions.

Our strategic partnerships range across a myriad of categories from IT Infrastructure management, IT Support services to security and hardware supply services.



“A company's best advantage should be a quality product offered at the right price. That fair competition is what drives innovation.”

- Chellie Pingree

ManageEngine

Comprehensive
IT management software
for all your business needs.

www.manageengine.com



ManageEngine
Official Distributor in Nigeria



www.tranter-it.com/10plus



**DO WHAT YOU DO BEST,
OUTSOURCE THE REST!**

Outsource your IT support for cost savings and higher productivity in your business.

Tenplus IT Support, for growing business
WORK BETTER, GROW FASTER

a service by



SPEND LESS PRINT MORE



WHY SPEND MORE?

ION manufactures high quality inkjet and laser toner cartridges



ion recognizes a market need for lower priced yet quality printing supplies. The printer manufacturer's OEM pricing for replacement cartridges are relatively high and could often cost as much as purchasing a brand new printer.

ion brings you quality high definition printing supplies at a fraction of the manufacturer's OEM pricing.

ION COMES IN BOTH INK AND TONER CARTRIDGES

ion inks and toner cartridges are carefully manufactured to ensure even printing density. Over 35 years of successful sales in Europe, Asia, Africa, middle East and South America.





MADE BY ZEBRA MADE FOR YOU

With Zebra Technologies, you enjoy efficient and accurate operations, faster production, on-time deliveries to keep your customers happy

- Scanners
- Card Printers
- Mobile computers
- Tablet
- Mobile Printers
- Industrial Printers
- Desktop Printers



Email: enquiries@tranter-it.com

or Call: 08183405221, 09023416588




- EASY TO USE
- REGULATORY COMPLIANCE
- BRUTE FORCE PROTECTION

- GUARDIAN 20
- GUARDIAN 30
- GUARDIAN Portable
- GUARDIAN XT

Born to guard your data

DESIGNED IN SWEDEN

www.safexs.info



To learn more about Tranter IT and discover how we can help your company increase productivity, kindly visit www.tranter-it.com

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